



annual report 2014

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# thank you!

Manomet gratefully acknowledges the individuals, foundations, corporations, and government agencies for their generous financial contributions and pledges in fiscal year 2014. With you, we are creating a more sustainable world. This list represents cumulative contributions made from October 1, 2013, through September 30, 2014.

This donor report was prepared with great care, however if errors have occurred, please contact Monika Schlaak in our Development Office at: [mschlaak@manomet.org](mailto:mschlaak@manomet.org)

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 Nancy B. and William M.† Riegel

## Dear Manomet Friends:

We are proud to present our 2014 Annual Report. We have achieved many important accomplishments this past year, and we are excited to share them with you.

We are also celebrating our new look and language, which has unified our organization and helps us to better advance our mission and programs. Our logo and tagline present an organization that is fresh, modern, energetic, optimistic, confident, and moving boldly into the 21st century.

Here at Manomet, we believe people can live and work today in ways that will enable our world to thrive and prosper tomorrow. However, creating a thriving and prosperous world with finite resources is one of the biggest challenges of our time. To take on a challenge this big, most people will need to be a part of the solution. The good news is, the vast majority of people want a thriving future and are willing to act.

By applying science and engaging people, Manomet provides practical ways to act—where people live and work. As you will see throughout this report, Manomet is working with people in their communities to make it easier for them to become involved and be part of creating important solutions.

Manomet is an organization committed to excellence, with a clear vision and a passion for delivering outstanding results. We appreciate your support of our mission and programs; there is much to celebrate. And we ask for your continued support because there is still much to do.



Dean Steeger  
CHAIRMAN



John Hagan  
PRESIDENT

# climate services

Manomet believes people can best address climate change by capitalizing on the multiple benefits provided by intact, healthy ecosystems.

## Climate Services Key Accomplishments

- The **Climate Smart Land Network (CSLN)** is composed of forest landowners and managers, working together to respond to the challenges and opportunities posed by climate change. During FY 2014, the CSLN transitioned from a pilot phase to full project status. All of the forestry organizations that participated in the pilot phase (**Lyme Timber Company, Hull Forest Products, New England Forestry Foundation, Baskahegan Company, and Small Woodlot Owners Association of Maine**) officially joined the CSLN and brought the network to over eight million acres.
- Manomet's climate change adaptation plan for the **Taunton River watershed** in Southeastern Massachusetts is being used by the **Environmental Protection Agency** to identify and prioritize projects that will increase the watershed's health and resilience.
- CSLN now has a website at [www.climatesmartnetwork.org](http://www.climatesmartnetwork.org) and has launched a monthly **Climate Bulletin** series for members of the network. The bulletins are available on the website.
- The Climate Services staff have presented several workshops and presentations to organizations such as the Gulf of Maine Council's Climate Network, the **Massachusetts Green Career Conference** and the **Southern New England Planning Conference**.

## donors

### donors

#### \$10,000 - \$24,999 cont.

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# sustainable economies

Manomet believes people can build an economy that is in balance with the natural world.

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Mr. Arthur Ogawa & Ms. Marian Goldeen  
Ms. Patricia A. O'Neill

## Sustainable Economies Key Accomplishments

- Manomet's [Grocery Stewardship Certification](#) experienced significant growth throughout the country. 181 [Hannaford](#) stores completed the certification and 165 [Weis](#) stores began in the Mid-Atlantic States. In addition, a pilot program was completed with [HyVee](#), an employee-owned chain with stores across the Midwest and Plains states (IA, KS, NE, MN, SD, MO, IL).
- The [Downeast Fisheries Partnership](#) hosted an important "Defining Success" workshop at the [Schoodic Institute](#). At the meeting, critical work was done to develop an overall plan that created a "portrait" of what a thriving, diversified, sustainable fishing industry would look like in Downeast Maine. A \$250,000 grant from the [Elmina B. Sewall Foundation](#) was secured and will be shared with our partners, the [Penobscot East Resources Center](#) and the [Downeast Salmon Federation](#), to continue with this priority project.
- Manomet's [Root360](#), [www.root360.org](#), is an online gateway for businesses to benchmark and improve their sustainable business practices. It was created through our Small Business Sustainability project. This web portal includes a benchmarking tool, impact calculators, a resource library, and the ability to connect with business counselors through [Small Business Development Centers](#) (SBDC) or consultants for deeper levels of engagement. Pilot programs have been initiated with chambers of commerce and SBDCs in Massachusetts, New Hampshire and Maine.
- The [Heal Eddy Restoration Project](#) is a pioneering initiative to restore subproductive clam flats. This scientific project involves testing protective netting over the flats to exclude the predatory green crab. This invasive crab of European origin has been decimating softshell clam populations throughout Maine. The crab threatens both the natural ecosystem and the shellfish industry.

## donors

### \$1,000 - \$2,499 cont.

Overbrook Family Advised Fund of the New York Community Trust  
Oxford Immunotec, in honor of Patricia Randall  
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Mr. Christopher C. Spencer  
Martha Stearns  
James I. Stockwell\*  
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Mrs. Sally S. Tongren\*

# landbird conservation

**Manomet believes people become better stewards of our world when they increase their knowledge of scientific methodologies, natural systems and climate change.**

## donors

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Mrs. Elizabeth H. Valentine  
Susie Vancura  
The Vanderbilt Family Foundation  
Esther C. Williams  
Mr. John Williamson  
Windhaven Investment Management

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Judith R. Davis

Amy Domini Thornton  
Dominion Foundation  
Matching Gift Program

Ms. Jeanne Donovan Fisher

Mrs. Margaret Engel, *in memory of James I. Stockwell*

Mr. John O. Flender

## Landbird Conservation Key Accomplishments

- The Landbird Conservation Program was awarded a prestigious \$450,000 grant from the [National Science Foundation](#) to our [Climate Lab](#) project in Massachusetts. The four year grant will be shared with the very respected [TERC](#) (Technical Education Research Centers) of Cambridge, MA. Climate Lab is designed to give middle school students a local field experience collecting and analyzing data on biotic and abiotic indicators of climate change.

In the fall, the first Climate Lab workshop was held at our headquarters for 13 teachers from five schools. After classroom instruction, they went out in the field to learn how to set up transects and establish climate labs at their school sites. Over the course of the next three years, the goal will be to scale this program nationally.

- Banding Lab Director Trevor Lloyd-Evans authored a new paper in [Studies in Avian Biology](#) with colleagues from Boston University on the timing of migration as correlated with climate change. Several other research projects sought out Manomet's data for publications based on our 45+ years of research and expertise.
- Our [Banding Lab](#) handled more than 3,000 birds and banded more than 2,000 new birds during fall migration. The team again surpassed the 1,000 visitor-mark for the calendar year. Visiting groups represented all ages, from elementary students having field trips to graduate students and seniors. And the acclaimed artist [Yola Monakhov](#) also returned to photograph migratory warblers.

## donors

### \$500 - \$999 cont.

Ms. Sarah Hallowell  
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Ms. Elizabeth Hodder  
Ms. Natalie Houghton  
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Mr. Eric Jones  
Katharine and Richard Kosinski  
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Dr. Robert A. Petersen  
Mr. Peter W. Post  
Ms. Patricia Randall  
Mr. Benjamin Reeve & Ms. Katharine Sterling  
Mr. & Mrs. Hanson C. Robbins

Mr. Todd M. Rohlen / Rohlen Foundation  
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Ms. Inghilt Traenkle  
Mr. & Mrs. Thomas Walker  
Mr. & Mrs. Stephen E. Williams  
Mrs. Eleanor C. Winslow  
Emily and Dan Zibinskas

# shorebird recovery



Manomet believes people can help recover declining shorebird populations by applying cutting-edge science to protect and improve the coastal and wetland habitats they rely on.

## Shorebird Recovery Key Accomplishments

- Our [Habitats for Shorebirds](#) project engages wetlands managers in the field. Our staff is working with them on how to recognize, plan for and mitigate climate change impacts to their properties. At the same time, they are learning how to integrate and implement shorebird habitat improvements into their current management practices. Manomet is increasing the pace and scale of on-the-ground shorebird conservation in all four [Western Hemisphere Flyways: Atlantic, Mississippi, Central, and Pacific](#).
- The [Executive Office of the Western Hemisphere Shorebird Reserve Network \(WHSRN\)](#) is housed at Manomet. In the fall of 2014, WHSRN announced the addition of the 90th designated WHSRN site—Bahia de Tobari—on the eastern side of the Gulf of California, in Sonora, Mexico. Bahia de Tobari is a site of International Importance.
- Our [Arctic field teams](#) recovered 41 of 190 geolocators from [Semipalmated Sandpipers](#) tagged in 2013. The data from all the geolocators were analyzed and show remarkable details of the long-distance migrations of this species. A major gift was received to continue this work next year with additional geolocators to be deployed on birds at [Coats Island, Canada](#).
- The 2014 field season marks the fifth consecutive year of elevated nesting success for the [American Oystercatchers](#) on the Atlantic Coast. Shorebird Recovery staff are building on the achievement of the Oystercatcher project by helping to design a much broader program for all species using the entire [Atlantic Flyway](#), led by the [National Fish and Wildlife Foundation](#).

## donors

### \$250 - \$499

- |                          |                               |   |  |
|--------------------------|-------------------------------|---|--|
| Anonymous (2)            | Mr. & Mrs. Stephen W. Carter  | Mrs. Joan W. Dunne  | <i>Memory of Peter Winn</i>            |
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| Margaret Briggs          | Mr. & Mrs. Charles W.H. Dodge | Mr. & Mrs. William J. Hearn, Jr.                                | Dr. John E. Hoye & Ms. Audrey McCarthy |
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## donors

### \$250 - \$499 cont.

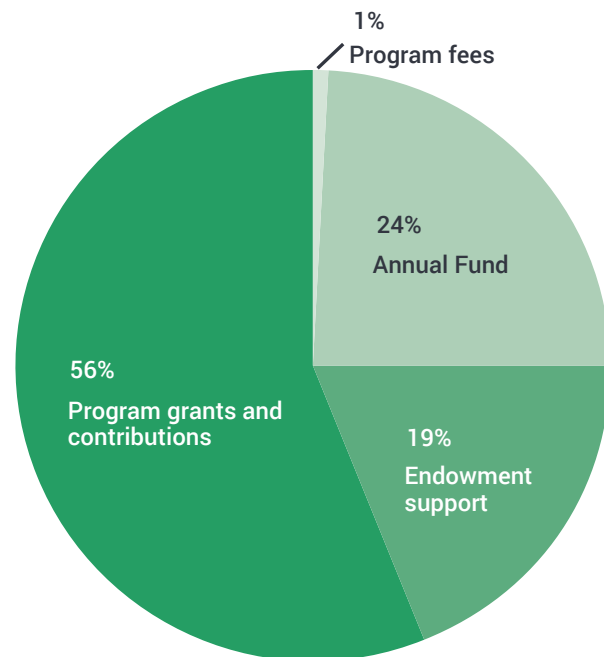
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|--|-------------------------------|---|--|
| Mrs. Shirley Jenkins                                 | Mr. Mickey McKinley           | Jennie & Gill Robbins   | Ms. Katherine Taudvin                    |
| Mr. & Mrs. Robert A. Kindler                         | Anne M. Morgan                | Dr. & Mrs. Theodore B. Robbins  | Teagle Foundation Matching Gift Program  |
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|  | Mrs. Frances B. Pope          |   |  |
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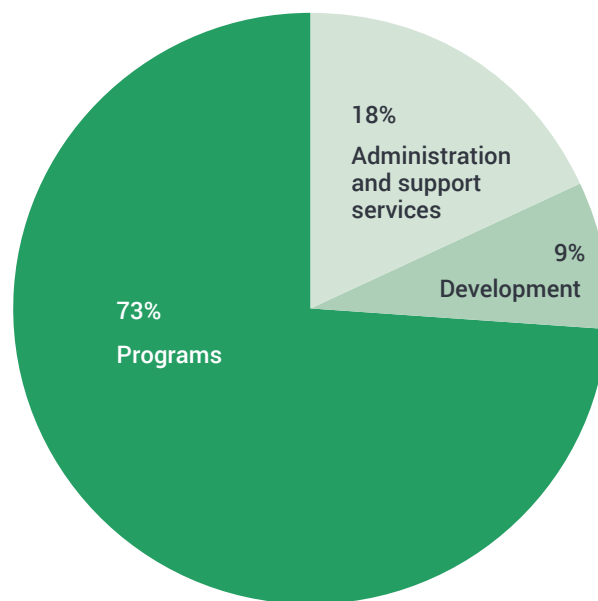


# financial overview

## Operating Revenue



## Operating Expenses



## Overview Statement of Financial Position

|   | Year ended<br>9/30/14 | Year ended<br>9/30/13 |
|---|-----------------------|-----------------------|
| <b>ASSETS</b>                           |                       |                       |
| Cash                                    | \$ 3,217,000          | 1,796,000             |
| Receivables and pledges                 | 1,698,000             | 2,498,000             |
| Investments                             | 21,391,000            | 20,309,000            |
| Other assets                            | 16,000                | 142,000               |
| Land, buildings, and equipment          | 843,000               | 854,000               |
| <b>Total assets</b>                     | <b>\$ 27,166,000</b>  | <b>\$ 25,599,000</b>  |
| <b>LIABILITIES AND NET ASSETS</b>       |                       |                       |
| <b>LIABILITIES:</b>                     |                       |                       |
| Payables and liabilities                | \$ 397,000            | \$ 396,000            |
| Deferred revenue                        | 233,000               | 275,000               |
| <b>Total liabilities</b>                | <b>630,000</b>        | <b>671,000</b>        |
| <b>NET ASSETS:</b>                      |                       |                       |
| Unrestricted                            | 5,508,000             | 5,332,000             |
| Temporarily restricted                  | 5,354,000             | 4,397,000             |
| Permanently restricted                  | 15,673,000            | 15,199,000            |
| <b>Total net assets</b>                 | <b>26,536,000</b>     | <b>24,928,000</b>     |
| <b>Total liabilities and net assets</b> | <b>\$ 27,166,000</b>  | <b>\$ 25,599,000</b>  |

## Statement of Activities

|                                     | Year ended<br>9/30/14 | Year ended<br>9/30/13 |
|-------------------------------------|-----------------------|-----------------------|
| <b>Operating revenue</b>            |                       |                       |
| Program grants and contributions    | \$ 2,361,000          | \$ 2,527,000          |
| Annual Fund and membership          | 1,014,000             | 941,000               |
| Program fees                        | 42,000                | 46,000                |
| Endowment support                   | 812,000               | 943,000               |
| <b>Total operating revenue</b>      | <b>4,230,000</b>      | <b>4,458,000</b>      |
| <b>Expenses</b>                     |                       |                       |
| Conservation science programs       | 3,066,000             | 3,344,000             |
| Administration and support services | 779,000               | 865,000               |
| Development                         | 380,000               | 246,000               |
| <b>Total expenses</b>               | <b>4,225,000</b>      | <b>4,455,000</b>      |
| <b>Net</b>                          | <b>\$ 5,000</b>       | <b>\$ 3,000</b>       |

# fellowships

Annually, Manomet staff are awarded the following fellowships through a competitive process. They have been named to honor those who have been significant in the building of this organization.

## Emily “Paddy” V. Wade Fellowship for Science

Stephen Brown for Semipalmated Sandpiper geolocator project on Coats Island

## Linda E. Leddy Fellowship for Sustainability

Anne Hayden for the Downeast Fisheries Partnership

## Joan Benson Baker Fellowship

Andy Whitman for the science of dairy agriculture sustainability

# widewater society

The Widewater Society is a group of individuals who have pledged to give Manomet future support through bequests or other deferred gifts. The Widewater Society was started in 2003. It is named after the house on the bluff (“Widewater”), generously donated by the Ernst family, where Manomet is still headquartered. We are grateful to the following Widewater Society members who have made a bequest or planned gift to Manomet.

Anonymous (3)  
Sue Chamberlain  
Molly N. Cornell

Anne Gamble  
John Hagan  
Mr. R. Tod Highsmith

Susan J. Kelsey  
Christine Loizeaux  
Barbara McMillan  
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Susan and Pieter Mimno  
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Dean H. Steeger  
Dr. & Mrs. Robert E. Timberlake, Jr.  
Mrs. Grace R. Tuckerman  
D. Reid Weedon, Jr.  
Jacqueline A. Wilbur

# governing boards (as of May 21, 2015)

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<sup>†</sup> Deceased







# our new brand

integrity

excellence

optimism (hope)

respect

## about us

**Creating a thriving and prosperous world** with finite resources is one of the biggest challenges of our time.

To take on a challenge this big, most **people will need to be a part of the solution**. The good news is, the vast majority of people want a thriving future and are willing to act.

**By applying science and engaging people**, Manomet provides practical ways to act where people live and work. As a result, Manomet is showing how we can create a sustainable future.

At Manomet we believe people can live and work today in ways that will **enable our world to thrive and prosper tomorrow**.

### Why

We believe people can live and work today in ways that will enable our world to thrive and prosper tomorrow

### How

By applying science and engaging people

### What

A nonprofit that champions better practices in conservation, business sustainability and science education in the U.S. and internationally

[manomet.org](http://manomet.org)

P.O. Box 1770  
Manomet, MA 02345